



AEL-ADVANTAGE ENVIRONMENTAL LIGHTING - aelnow.com

LED Interior, UVC, Fluorescent, Medical & Prison Grade Lighting

Min: \$0/P.P. \$4,000 - NDA: 10am Central

MaryLynn.Chandler - Michael.Moore

BIEBER ILLUMINATION GROUP - bieberillumination.com

Architectural LED Lighting Including Bollards and Cylinders

Min: \$0/P.P. \$3,000 - NDA: 12pm Central

MaryLynn.Chandler - Michael.Moore

BIG BEAM - bigbeam.com

Life Safety Lighting, Exit Signs, Batteries, UPS Systems

Min: \$0/P.P. Call - NDA: 12pm Central

MaryLynn.Chandler - Michael.Moore

*** DIODE LED * - diodeled.com**

LED Tape Light, Drivers, Accessories

Min: \$0/P.P. \$50 - NDA: 4pm Central

Austin.Jennings - Michael.Moore

*** EMERGENSEE LIGHT * - emergenseelight.com**

Life Safety, Emergency Ballasts, Inverters

Min: \$0/P.P. \$1,500 - NDA: Not Available

MaryLynn.Chandler - Austin.Jennings

ENVIROLUX - envirolux.net

Industrial / Commercial LED Lighting Products

Min: \$0/P.P. \$2,500 - NDA: Not Available

Austin.Jennings - MaryLynn.Chandler

*** ETI - SOLID STATE LIGHTING, INC * (Middle & East Only) - etissl.com**

Fully Integrated Line of LED Products with Value Emphasis

Min: \$0/P.P. \$1,500 - NDA: 3pm Central

Michael.Moore - MaryLynn.Chandler

HI-LITE MFG. - hilitemfg.com

RLM's, LED, Goose Neck and Custom Commercial / Residential Lighting

Min: \$0/P.P. Call - NDA: Not Available - Middle & West TN Only

MaryLynn.Chandler - Michael.Moore

LIGHTING AND POWER TECH - lightingandpowertech.com

LED Drivers & Fixtures - HID and Fluorescent Ballasts

No Min. / P.P. \$750 Ballast / Drivers, \$1,500 LED Fixtures

Michael.Moore - MaryLynn.Chandler

MOBERN (West TN Only) - mobern.com

LED Ready, LED/Fluorescent Indoor & Outdoor fixtures

Min: \$250/P.P. \$2,500 - NDA: 12pm Central

Michael.Moore - MaryLynn.Chandler

*** NORA LIGHTING * - noralighting.com**

Recessed Lighting, Track, LED Accent

Min: \$50/P.P. \$2,000 - NDA: 12pm Central

Michael.Moore - Austin.Jennings

*** NUVO LIGHTING (Satco) * - nuvolighting.com**

Finely Conceived and Well Crafted Indoor and Outdoor Decorative Ltg.

Min: \$75/P.P. \$1,000 - NDA: 11am Central - AD & I-MARK

Austin.Jennings - Michael.Moore

PLC Multipoint - plcmultipoint.com

Resi / Commercial / Industrial Lighting Controls

Min: \$50/P.P. \$1,500 - NDA: 12pm Central

Michael.Moore - Austin.Jennings

*** SATCO * - satco.com**

Traditional and LED Lamps, LED Fixtures

Min: \$75/P.P. \$1,000 - NDA: 2pm Central - AD & I-MARK

Austin.Jennings - Michael.Moore

SAYLITE (Middle & East Only) - saylite.com

LED Ready, LED/Fluorescent Indoor & Outdoor fixtures

Min: \$250/P.P. \$2,500 - NDA: 12pm Central

MaryLynn.Chandler - Michael.Moore

*** SLG-SPRING LIGHTING GROUP * - slgus.com**

LED Outdoor / Warehouse Common Lighting Solutions

Min: \$0/P.P. \$1,500 (\$3,000 for 8' & sports lights)- NDA: 12pm Central

Austin.Jennings - Michael.Moore

TORK - nsiindustries.com

Intelligent Lighting Control for Today and Tomorrow's Applications

Min: \$100/P.P. Call - NDA: Not Available - I-MARK

Michael.Moore - Austin.Jennings

UTILITY METALS - utilitymetals.com

Square Steel Poles, Standards, Bullhorns & Brackets

Min: \$0/P.P. All - NDA: Not Available

Austin.Jennings - MaryLynn.Chandler

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Office Phone:
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Richard.Lewis@jmaone.com - Ext. 123

LIGHTING INFORMATION

WHAT WE STOCK IN LAVERGNE

Lamps - LED, HID, Fluorescent, Incandescent & Halogen
LED Retrofit Trims for Can Lights (4" - 10")
LED Trim for Ceiling Box (4" - 6")
High Bays & Low Bays (round & linear)
Flood Lighting (up to 1000w MH equal)
Direct/Indirect Fixtures
LED Volumetric Troffers (center basket)
LED Troffers 2x2 & 2x4
Flat Panels 1x4, 2x2 & 2x4
LED & Fluorescent Vapor Tight Fixtures - 2', 4', & 8'
LED Dusk to Dawn Fixtures
LED Canopy Lighting
LED Garage Lighting
LED Site Lighting (Parking Lot & Sports Lighting)
LED Wall Pack Lighting
LED Strip Lights
LED Wrap Around Fixtures
LED Under Cabinet Fixtures
LED Tape Light
LED Shop Lighting
IC & Non IC Rated Cans (4" - 8")
UL Listed Trims for Multiple Mfg. (4" - 6")
Track Heads and Rail - LED & Halogen
LED & Fluorescent Emergency Battery Back-up
Emergency Exit Lighting Including Exit Combos
LED Industrial Lighting

LED WATTAGE CONVERSION CHART

LED	Incandescent Equivalent	Fluorescent Equivalent	HID Equivalent	Initial Lumens	Kelvin Temperature
36W	200W	55W	150W	4,800	5,000
45W	300W	65W	175W	6,000	5,000
54W	300W	85W	250W	7,200	5,000
80W	400W	320W	320W	10,640	5,000
100W	500W	150W	400W	13,300	5,000
120W	750W	200W	600W	16,000	5,000
250W			1,000W		5,000

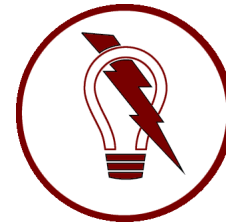
KELVIN TEMPERATURE

TYPICAL APPLICATIONS

Daylight White 5,000K +	- Graphic arts studios - Winter goods shops e.g. furriers - Seasonal Affective Disorder
Cool White 4,000 - 5,000K	- Offices - Hospitals - Manufacturing
Mid Range 3,500 - 4,000K	- Retail stores - Supermarkets - Showrooms
Warm White 2,700 - 3,000K	- Residential lighting - Restaurants - Hotel lobbies

MOST COMMON REPLACEMENT DRIVER DIMENSIONS

Driver Type	Dimensions
D Can - Linear	16.88"L x 1.25"W x 1.00"H
C Can - Linear	14.25"L x 1.18"W x 1.00"H
L Can - Compact	4.95"L x 2.39"W x 1.00"H



jmaone.com

JMA CONTACT - 615.287.0500

Mary Lynn Chandler, Ext. 113

Austin Jennings, Ext. 100

Michael Moore, Ext. 110

LIGHT DISTRIBUTION TYPES

Type I



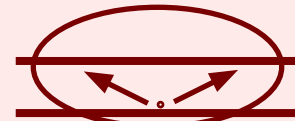
Type III



Type II



Type IV



Type V

