



AEI-ADVANCED ENERGY IDEAS - aeilighting.com

LED and High Performance Fluorescent Lighting
Min: \$0/P.P. \$3,500 - *NDA: 2pm Central*
duane.dursma@jmaone.com - 615.287.0500, Ext. 153

BIEBER LIGHTING - bieber.lighting

Architectural LED Lighting including Bollards and Cylinders
P.P. \$3,000 - *NDA: 12pm Central*
marylynn.chandler@jmaone.com - 615.287.0500, Ext. 113

BROWNLEE LIGHTING - brownlee.com

Decorative LED, HID, Fluorescent, Specializing in Hospitality
Min: \$0/P.P. \$1,500 - *NDA: 12pm Central - Middle & East TN Only*
marylynn.chandler@jmaone.com - 615.287.0500, Ext. 113

*** EMERGENSEE LIGHT * - emergenseelight.com**

Life Safety, Emergency Ballasts, Inverters
Min: \$0/P.P. \$1,500 - *NDA: Not Available*
marylynn.chandler@jmaone.com - 615.287.0500, Ext. 113

ENVIROLUX - envirolux.net

Industrial / Commercial LED lighting products
Min: \$0/P.P. \$2,500 - *NDA: Not Available*
duane.dursma@jmaone.com - 615.287.0500, Ext. 153

ESCO LIGHTING - escolighting.com

Cylinders, Surface / Recessed Squares, Outdoor
Min: \$0/P.P. varies - *NDA: 12:30pm Central - Middle & East TN Only*
marylynn.chandler@jmaone.com - 615.287.0500, Ext. 113

*** ETI-ELEC-TECH INTERNATIONAL * - etissl.com**

Fully Integrated Line of LED Products with value emphasis
Min: \$0/P.P. \$1,500 - *NDA: 3pm Central - Middle & East TN Only*
austin.jennings@jmaone.com - 615.287.0500, Ext. 100

G & G - ggled.net

Industrial Linear LED for Harsh Environments
Min: \$0/P.P. \$3,000 - *NDA: Not Available*
duane.dursma@jmaone.com - 615.287.0500, Ext. 153

HI-LITE MFG. - hilitemfg.com

RLM's, LED, Goose Neck and Custom Commercial / Residential Lighting
Min: \$0/P.P. Call - *NDA: Not Available - Middle & West TN Only*
marylynn.chandler@jmaone.com - 615.287.0500, Ext. 113

LOUVERS INTERNATIONAL - louversintl.com

Replacement Lense and Retrofit components
Min: \$0 - *NDA: 12:30pm Central*
marylynn.chandler@jmaone.com - 615.287.0500, Ext. 113

MAGNIFLOOD - magniflood.com

Custom Vintage Light Post & Poles, Flood & Roadway Lighting (incl. LED)
Min: \$350/P.P. Charged at shipping - *NDA: 11am Central*
marylynn.chandler@jmaone.com - 615.287.0500, Ext. 113

MAXLITE - maxlite.com

LED (full line) Indoor & Outdoor - Fixtures, Lamps & Control
Min: \$1,500/P.P. Charged at shipping - *NDA: 12pm Central*
austin.jennings@jmaone.com - 615.287.0500, Ext. 100

*** NORA LIGHTING * - noralighting.com**

Recessed Lighting, Track, LED Accent
Min \$50/P.P. \$1,500 - *NDA: 12pm Central*
richard.lewis@jmaone.com - 615.287.0500, Ext. 123

*** NUVO LIGHTING (Satco) * - nuvolighting.com**

Finely Conceived and Well Crafted Indoor and Outdoor Decorative Ltg.
Min: \$75/P.P. \$1,000 - *NDA: 11am Central*
richard.lewis@jmaone.com - 615.287.0500, Ext. 123 AI

*** SATCO * - satco.com**

Traditional and LED Lamps, LED Fixtures
Min: \$75/P.P. \$1,000 - *NDA: 2pm Central*
richard.lewis@jmaone.com - 615.287.0500, Ext. 123 AI

*** SIMKAR * - simkar.com**

Fluorescent, LED, Emergency, & HID Lighting
Min: Warehouse \$100, Factory \$250/P.P. \$1,000 - *NDA: 11am Central*
marylynn.chandler@jmaone.com - 615.287.0500, Ext. 113

*** SLG-SPRING LIGHTING GROUP * - springleds.com**

LED Outdoor/Warehouse Common Lighting Solutions
Min: P.P. \$1,000 - *NDA: 12pm Central*
austin.jennings@jmaone.com - 615.287.0500, Ext. 100

TORK - nsiindustries.com

Intelligent Lighting Control for Today and Tomorrow's Applications
Min/P.P. Call - *NDA: Not Available*
duane.dursma@jmaone.com - 615.287.0500, Ext. 153 I

*** UNIVERSAL LIGHTING * - unvlt.com**

LED Drivers, Sign Tubes, LED Fixtures/Retrofit & Ballast
P.P. Call - *NDA: 2pm Central*
duane.dursma@jmaone.com - 615.287.0500, Ext. 153 AI

UTILITY METALS - utilitymetals.com

Steel & Aluminum Light Pole Standards, Brackets & Mounting Hardware
Min: \$0/P.P. All - *NDA: Not Available*
duane.dursma@jmaone.com - 615.287.0500, Ext. 153

XELEUM - xeleum.com

LED Lighting with Xi-Fi Enabled Control On Board
P.P. \$6,500 - *NDA 1pm Central*
austin.jennings@jmaone.com - 615.287.0500, Ext. 100

WHAT WE STOCK

Lamps - LED, HID, Fluorescent, Incandescent & Halogen
LED Retrofit Trims for Can Lights (4" - 10")
LED Trim for Ceiling Box (4" - 6")
High Bays & Low Bays (round & linear)
Flood Lighting (up to 1000w MH equal)
Fluorescent Troffers 2x2 and 2x4
Direct/Indirect Fixtures
LED & Fluorescent Volumetric Troffers (center basket)
LED Troffers 2x2 & 2x4
Flat Panels 1x4, 2x2 & 2x4
Vapor Tight Fixtures - 2', 4', & 8'
Dusk to Dawn Fixtures
Canopy Lighting - LED & Fluorescent
Garage Lighting - LED & Fluorescent
Site Lighting (Parking Lot & Sports Lighting)
Wall Pack Lighting - LED & HID
Strip Lights - LED & Fluorescent
Wrap Around Fixtures - LED & Fluorescent
Under Cabinet Fixtures - LED, Fluorescent & Halogen
Tape Lighting
Shop Lighting - LED & Fluorescent
IC & Non IC Rated Cans (4" - 8")
UL Listed Trims for Multiple Mfg. (4" - 6")
Track Heads and Rail - LED & Halogen
Emergency Battery Back-up
Emergency Exit Lighting Including Exit Combos
Industrial Lighting - LED & Fluorescent

JMA CONTACT - 615.287.0500

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Austin Jennings, Ext. 100
Richard Lewis, Ext. 123

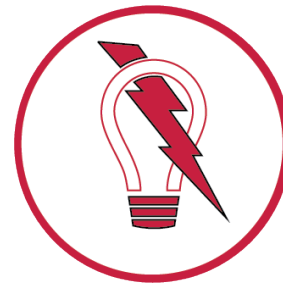
LED WATTAGE CONVERSION CHART

LED	Incandescent Equivalent	Fluorescent Equivalent	HID Equivalent	Initial Lumens	Kelvin Temperature
36W	200W	55W	150W	4,800	5,000
45W	300W	65W	175W	6,000	5,000
54W	300W	85W	250W	7,200	5,000
80W	400W	320W	320W	10,640	5,000
100W	500W	150W	400W	13,300	5,000
120W	750W	200W	600W	16,000	5,000
250W			1,000W		5,000

KELVIN TEMPERATURE

TYPICAL APPLICATIONS

Daylight White 5,000K +	<ul style="list-style-type: none"> - Graphic arts studios - Winter goods shops e.g. furriers - Seasonal Affective Disorder
Cool White 4,000 - 5,000K	<ul style="list-style-type: none"> - Offices - Hospitals - Manufacturing
Mid Range 3,500 - 4,000K	<ul style="list-style-type: none"> - Retail stores - Supermarkets - Showrooms
Warm White 2,700 - 3,000K	<ul style="list-style-type: none"> - Residential lighting - Restaurants - Hotel lobbies



jmaone.com

MOST COMMON REPLACEMENT DRIVER DIMENSIONS

Driver Type	Dimensions
D Can - Linear	16.88"L x 1.25"W x 1.00"H
C Can - Linear	14.25"L x 1.18"W x 1.00"H
L Can - Compact	4.95"L x 2.39"W x 1.00"H

LIGHT DISTRIBUTION TYPES

